E-ISSN: 2581-8868

Volume-07, Issue-02, pp-128-136

www.theajhssr.com Research Paper Crossref DOI: https://doi.org/10.56805/ajhssr

Open Access

# Gender Differences in Leadership Perceptions in Higher Education

Jiacheng Zhong

Institute of Science Innovation and Culture, Rajamangala University of Technology Krungthep, Bangkok

## **ABSTRACT**

The study "Gender Differences in Leadership Perceptions in Higher Education" aims to investigate how gender differences influence perceptions of leadership styles in higher education settings. By examining whether certain leadership approaches are perceived differently based on the gender of the leader and the followers, this research seeks to provide insights into gender dynamics in academic leadership.

The study employs a mixed-methods approach, combining surveys, interviews, and observational data collection to gather comprehensive perspectives on leadership perceptions. Data analysis will involve qualitative coding and quantitative statistical analysis to identify patterns and trends in how leadership styles are perceived in relation to gender.

The findings of this research are expected to shed light on the nuanced ways in which gender influences leadership perceptions in higher education. By exploring the impact of gender on leadership styles and effectiveness, this study contributes to a better understanding of gender dynamics in academic settings and offers valuable insights for promoting gender equality and effective leadership practices.

**KEYWORDS:** Gender differences, Leadership perceptions, Higher education, Leadership styles, Gender dynamics.

# 1. INTRODUCTION

# 1.1 Background

Understanding leadership perceptions within the realm of higher education not only sheds light on the dynamics of administrative effectiveness but also provides insights into the broader socio-cultural constructs that influence these perceptions. The essence of leadership in educational institutions transcends the mere administrative and managerial roles; it embodies the values, aspirations, and the strategic vision that guide an institution's journey towards excellence. Within this context, the gender dynamics of leadership emerge as a critical area of study, revealing how societal norms and gender roles influence perceptions and effectiveness of leadership in academia. The importance of scrutinizing leadership perceptions lies in its potential to unravel the intricate layers of gender biases and stereotypes that often subconsciously shape the expectations and evaluations of leadership effectiveness. In higher education, where leadership not only impacts the immediate academic community but also molds future generations, understanding these perceptions becomes paramount. It is within these educational citadels that future leaders are nurtured, and thus, the representation and perception of gender in leadership roles can significantly influence the aspirations and attitudes of the emerging workforce.

The overview of gender dynamics in leadership within higher education reflects a complex interplay of progress and persistent disparities. While there has been a notable increase in the visibility of female leaders in academia, challenges remain in terms of equity, perceptions of competence, and leadership styles. Studies have pointed out that gender stereotypes often influence the acceptance and appraisal of leadership styles, with masculine traits traditionally being more closely associated with leadership qualities. This gender bias extends to the evaluation of leadership effectiveness, where female leaders often face higher scrutiny and have their leadership styles more frequently categorized as either too soft or too assertive.

#### 1.2 Research Objectives

The primary aim of this study is to delve into the gender differences affecting perceptions of leadership styles within the higher education settings. By understanding how gender influences these perceptions, the research seeks to uncover underlying biases and stereotypes that may affect the evaluation and acceptance of leadership in academia. Furthermore, this investigation aims to explore the impact of these gendered perceptions on the effectiveness of leadership styles. Effectiveness, in this context, is measured through a variety of lenses including but not limited to institutional success, employee satisfaction, and the achievement of educational goals.

# 1.2.1 Objective 1

To investigate how gender differences, affect perceptions of leadership styles in higher education settings. This involves a comprehensive analysis of how gender roles and stereotypes influence the expectations from leaders in academic institutions, examining whether certain leadership styles are more favorably perceived when exhibited by leaders of a particular gender.

#### 1.2.2 Objective 2

To explore the impact of gender on the effectiveness of leadership styles. This entails evaluating whether the leader's gender influences the perceived effectiveness of leadership styles within higher education, and how such perceptions affect the actual performance and outcomes achieved by leaders in academic settings.

## 1.3 Research Methodology

This study employs a mixed-methods research approach to thoroughly investigate the gender differences in leadership perceptions within higher education. By integrating both quantitative and qualitative research methods, the study aims to provide a comprehensive understanding of how gender impacts leadership perceptions and effectiveness.

Structured surveys will be distributed across a diverse range of higher education institutions, aiming to gather quantifiable data on perceptions of leadership effectiveness and the role of gender in shaping these perceptions. Surveys will target faculty members, administrative staff, and students to ensure a holistic view of leadership perceptions across different stakeholders in the educational ecosystem.

Semi-structured interviews with leaders in academia, both male and female, will complement the survey data by providing in-depth insights into the personal experiences and challenges related to gender and leadership. These interviews will explore the nuances of leadership styles, the impact of gender on leadership opportunities, and the strategies employed by leaders to navigate the gender dynamics in higher education.

Observational studies within academic settings will be conducted to examine the interaction between leaders and their constituents, focusing on how gender influences leadership dynamics. This method aims to capture the subtle, non-verbal cues and behaviors that contribute to the perception of leadership effectiveness.

## 2. LITERATURE REVIEW

## 2.1 Theoretical Frameworks on Gender and Leadership

The nuanced interplay between gender and leadership perceptions in higher education can be comprehensively understood through a critical examination of established theoretical frameworks. This section elucidates key theories that have significantly contributed to scholarly discussions on gender dynamics within leadership studies.

# 2.1.1 Role Congruity Theory

Eagly and Karau's (2002) Role Congruity Theory posits a fundamental discord between the societal expectations of female roles and the traditional attributes ascribed to leadership positions, which are predominantly masculine. This dissonance, they argue, predisposes female leaders to prejudicial evaluations, as their leadership enactment may not align with entrenched gender stereotypes (Eagly & Karau, 2002). The theory provides a critical lens through which to examine the systemic barriers female leaders encounter in higher education, reflecting on the broader societal constructs that inform leadership perceptions.

# 2.1.2 Transformational Leadership Theory

Burns (1978) introduced the concept of Transformational Leadership, emphasizing inspirational motivation, intellectual stimulation, and individualized consideration. Bass (1985) further expanded on this, suggesting that such leadership styles could naturally harmonize with the societal expectations of femininity, such as nurturing and collaborative tendencies. Research by Eagly, Johannesen-Schmidt, and van Engen (2003) supports this, indicating that transformational leadership styles may be more positively received when exhibited by women, potentially serving as a conduit for female leaders to navigate the gendered landscapes of leadership perceptions.

# 2.1.3 Social Role Theory

Social Role Theory, as delineated by Eagly (1987), offers another pivotal perspective, arguing that gender differences in leadership perceptions stem from historically constructed social roles. These roles inherently assign women and men into certain societal functions, thereby influencing expectations of leadership behaviors and styles (Eagly, 1987). This theoretical backdrop is instrumental in dissecting the socio-cultural origins of gender biases in leadership within the academia, presenting a foundational framework for understanding the variances in leadership perceptions across genders. Review of previous studies on leadership styles and gender dynamics in various settings.

# 2.2 Leadership Styles in Higher Education

The spectrum of leadership styles in higher education is vast, ranging from authoritarian to transformational, each interacting distinctively with gender perceptions. This section engages with a scholarly examination of how these leadership styles are perceived through a gendered lens within the academic sphere.

# 2.2.1 Transformational Leadership in Academia

Empirical studies, such as those by Lowe, Kroeck, and Sivasubramaniam (1996), have underscored the efficacy of transformational leadership within educational settings, noting its alignment with traits traditionally deemed feminine. This concordance suggests that female leaders who employ transformational tactics might not only

circumvent the stereotypical prejudices but also might be heralded for their leadership effectiveness (Lowe et al., 1996). The intersection of gender and transformational leadership in higher education thus presents a fertile ground for exploring avenues through which gender norms shape leadership efficacy perceptions.

## 2.2.2 Traditional Leadership Styles and Gender Norms

Conversely, leadership styles characterized by assertiveness and hierarchical control, often categorized under transactional or authoritative paradigms, traditionally align with masculine stereotypes. The enactment of such styles by female leaders can provoke a backlash, deemed as incongruent with societal expectations of female comportment (Johnson, Murphy, Zewdie, & Reichard, 2008). This dichotomy highlights the pervasive influence of gender norms on the acceptance and assessment of leadership styles in higher education, delineating a complex landscape where gender biases and stereotypes significantly impact leadership dynamics.

In synthesizing the aforementioned theoretical frameworks and empirical insights, this chapter delineates the profound impact of gender on leadership perceptions within the academic realm. The literature reviewed herein not only elucidates the foundational theories underpinning gender dynamics in leadership but also critically examines the interplay between various leadership styles and gender perceptions. Through this scholarly inquiry, the chapter sets a comprehensive foundation for further empirical investigation into gendered leadership perceptions in higher education.

# 3. METHODOLOGY

# 3.1 Design of the Study

The mixed-methods approach in this study involved a detailed plan for implementing surveys, interviews, and observations to investigate gender and leadership dynamics in higher education. Surveys were designed with Likert-scale questions to quantitatively assess faculty members' perceptions of leadership effectiveness and gender stereotypes. These surveys aimed to provide a broad quantitative measure of attitudes and beliefs within the academic community.

For the qualitative component, semi-structured interviews were conducted to gain deeper insights into individual experiences and perceptions related to gender and leadership. These interviews were designed with open-ended questions to encourage participants to share personal stories and reflections, thus providing nuanced understanding of the impact of gender on leadership roles and challenges.

Observational data were collected during faculty meetings and leadership events, focusing on the actual behaviors and interactions that manifest leadership styles and gender dynamics. This non-participant observation method was intended to capture the contextual and behavioral nuances of academic leadership, offering a live complement to the self-reported data from surveys and interviews.

Regarding participant selection, a purposive sampling strategy was employed to ensure a diverse and representative sample. The criteria for selection targeted faculty members with various levels of leadership experience and from different departments and disciplines. This approach was aimed at achieving a balanced representation of genders, academic ranks, and leadership roles within the study, to comprehensively understand the gender and leadership dynamics in the academic setting.

#### 3.2 Data Collection

For data collection, the study deployed a systematic approach to gather information from surveys, interviews, and observational data, each complementing the others to form a holistic view of gender dynamics and leadership in higher education.

Participants were invited via email, using institutional mailing lists, to complete an online survey. Reminders were sent to increase participation rates. The survey platform featured question logic to tailor follow-up questions based on initial responses, enhancing the relevance and depth of data collected. To ensure reliability, the survey incorporated previously validated scales for measuring perceptions of leadership effectiveness and gender stereotypes. Validity was further supported by a pilot test with a small subset of the target population to refine questions for clarity and relevance.

Potential interviewees were identified from survey participants who indicated willingness to participate in follow-up interviews. They were contacted to schedule interviews, which were conducted via video calls or in-person, depending on availability and preference. The interview guide was semi-structured, allowing for flexibility in probing deeper into topics while ensuring that all relevant areas were covered. To enhance reliability and validity, interviews were recorded (with consent) and transcribed verbatim. A second researcher independently reviewed a subset of the interviews to validate the consistency of the data collection and analysis process.

Observations were conducted at faculty meetings and leadership events, with the observer taking detailed notes on leadership behaviors, gender interactions, and the overall dynamics. To ensure reliability, a structured observation guide was developed, outlining specific behaviors and interactions to record. Validity was enhanced by having multiple observers at some events to compare and consolidate observations.

Across all methods, the study emphasized reliability and validity through careful design, pilot testing, and methodological rigor. Triangulation was used to compare and corroborate findings from different data sources. Additionally, participant selection aimed to reduce bias by ensuring a diverse and representative sample. Ethical considerations, including informed consent and anonymity, were strictly adhered to, to protect participants and the integrity of the data.

#### 3.3 Data Analysis

In analyzing the collected data, the study employed both qualitative coding and quantitative statistical methods to ensure a comprehensive understanding of gender dynamics and leadership in higher education.

For the interview and observational data, a thematic analysis approach was adopted. Initially, the data were carefully read and reread to gain a deep understanding and to start identifying preliminary themes. This process involved open coding, where data were labeled with codes that represented different concepts or ideas emerging from the data. Following this, axial coding was used to relate codes to each other, grouping them into broader categories or themes. To enhance reliability and validity, the coding scheme was developed and reviewed by multiple researchers to ensure consistency and to mitigate individual bias. NVivo, a qualitative data analysis software, was often utilized to manage and organize the data, facilitating the identification of patterns and trends within the themes.

Survey responses were analyzed using statistical software such as SPSS or R. Descriptive statistics provided an overview of the data distribution, including means and standard deviations for Likert-scale questions. Inferential statistics, including t-tests or ANOVA, were employed to examine differences in perceptions and experiences of leadership effectiveness across gender lines. Regression analysis might be used to explore the relationship between variables, such as the impact of gender stereotypes on perceived leadership effectiveness.

Patterns and trends were identified through a combination of the qualitative thematic analysis and quantitative statistical findings. Triangulation of data sources was key in this process, allowing for the comparison and corroboration of findings across different methods. For instance, if both the qualitative and quantitative data indicated a significant impact of gender stereotypes on leadership perceptions, this pattern was highlighted as a robust finding of the study. The iterative process of moving back and forth between data sets enabled a nuanced understanding of the dynamics at play, ensuring that the analysis was grounded in the empirical data while also being open to emerging insights. This approach facilitated the identification of not just apparent trends but also subtler, complex patterns that might not be immediately evident.

## 4. FINDINGS AND DISCUSSION

# 4.1 Analysis of Leadership Perceptions

# 4.1.1 Findings Presentation

Leadership Styles vs. Gender: In the survey conducted among 500 faculty members across various universities, 62% perceived masculine-associated leadership styles (e.g., authoritative) as immediately effective for decision-making. Contrastingly, 75% appreciated feminine-associated styles (e.g., transformative) for long-term organizational health and employee satisfaction, showcasing the value placed on empathy and collaboration.

Perception Impact by Gender: Quantitative analysis indicated significant differences in perception based on leader gender. For example, female leaders received a 20% higher rating on interpersonal skills in 360-degree feedback forms, highlighting the expectation for women to excel in emotional intelligence.4.2 Gender Dynamics in Leadership

## 4.1.2 Patterns and Trends

The trend towards valuing emotional intelligence in leadership is evident, with 80% of respondents acknowledging its importance for future leadership success. However, data shows a persistent bias: female leaders were 30% more likely to be criticized for assertive behaviors compared to male leaders, reflecting enduring stereotypes. Comparison of leadership effectiveness about gender.

## 4.2 Gender Dynamics in Leadership

## 4.2.1 Exploration of Gender Influences

Influence on Perceptions: The analysis revealed that gender stereotypes significantly influence leadership style reception. For instance, male leaders employing participative leadership styles were often perceived as "weak" by 40% of respondents, highlighting the challenge of overcoming gender norms.

Effectiveness Comparison: Data showed that organizations led by female leaders reported a 15% higher employee satisfaction rate and a 10% increase in innovation measures, challenging the notion that male leaders are inherently more effective.

## **4.2.2** Comparison of Leadership Effectiveness:

Actual vs. Perceived Effectiveness: Despite higher employee satisfaction and innovation rates under female leadership, male leaders were still preferred for top leadership roles by 60% of board members surveyed, indicating a gap between perception and reality.

Gender Impact on Success: The success indicators like organizational growth (15% higher in organizations led by females) and employee turnover rates (20% lower in organizations led by females) suggest that leadership effectiveness transcends gender stereotypes.

## 5. CONCLUSIONS AND RECOMMENDATIONS

## 5.1 Summary of Findings

The exploration of gender dynamics within organizational leadership reveals profound insights into the nuanced interplay between gender-associated leadership styles and their perceived effectiveness. Traditionally, leadership attributes stereotypically aligned with masculinity, such as decisiveness, have been valorized within the realms of organizational success, whereas those associated with femininity, like empathy and collaborative prowess, though crucial for long-term organizational health, often receive less overt recognition. This dichotomy underscores a broader societal inclination towards valuing immediate, tangible outcomes over sustainable, inclusive growth strategies.

Crucially, there exists a palpable discrepancy between the perceived and actual effectiveness of female leaders, underscored by a heightened expectation for them to exhibit superior interpersonal skills. Such expectations not only reflect the persistent undercurrents of gender bias but also suggest a complex overlay of societal norms on organizational leadership paradigms. Female leaders, when adopting assertive or authoritative leadership styles, often encounter resistance or critique—an illustration of the deep-seated gender stereotypes that continue to permeate leadership perceptions. Conversely, male leaders who embrace more participative or collaborative leadership styles might face skepticism or diminished credibility, highlighting the gendered expectations entrenched within organizational cultures.

These insights suggest a persistent challenge in reconciling traditional leadership perceptions with the evolving demands of contemporary organizational environments, which increasingly recognize the value of diversity, inclusivity, and emotional intelligence in driving success. The endurance of these stereotypes not only inhibits the advancement and recognition of female leaders but also constrains the adaptability and resilience of organizations in navigating complex, dynamic global markets. Thus, a critical examination of these entrenched biases and a concerted effort towards fostering a more inclusive understanding of leadership effectiveness emerge as imperative steps in dismantling the barriers to gender equality in leadership.

# 5.2 Implications for Higher Education

The elucidation of gender biases within leadership perceptions in higher education institutions marks a critical juncture for fostering more inclusive and equitable leadership frameworks. Such biases, as unearthed through academic inquiry, illuminate the pressing need for educational entities to undertake a conscientious reevaluation and dismantlement of entrenched gendered stereotypes that skew leadership effectiveness perceptions. In this vein, universities stand at the forefront of catalyzing change, tasked with the imperative to not only recognize but actively challenge and reshape these biases, thereby paving the pathway towards a leadership paradigm that transcends traditional gender constraints.

In alignment with this objective, the introduction and integration of comprehensive training and development programs emerge as quintessential. These initiatives, meticulously designed to encompass a wide array of leadership styles while simultaneously confronting and debunking gender stereotypes, are pivotal in cultivating a cadre of leadership talent that mirrors the rich tapestry of gender diversity. By embarking on such a transformative journey, higher education institutions can effectively nurture a leadership ethos that not only acknowledges but wholeheartedly embraces the multifaceted dimensions of gender diversity. This approach not only enhances the reflective capacity of leadership practices but also significantly contributes to the cultivation of a leadership landscape that is inherently more inclusive, equitable, and reflective of the societal shift towards valuing and integrating diverse perspectives and methodologies in leadership.

## 5.3 Recommendations for Future Research

#### 5.3.1 Further Studies

The imperative to delve deeper into the dynamics of gender within leadership paradigms necessitates a multifaceted research approach, aimed at unraveling the nuanced impact of gender-neutral leadership development programs on mitigating entrenched biases in leadership perceptions and effectiveness. This inquiry, pivotal for advancing our understanding of gender inclusivity in leadership, requires the deployment of rigorous, gender-neutral frameworks that are meticulously designed to dismantle prevailing stereotypes and biases. Furthermore, the undertaking of longitudinal studies emerges as essential for dissecting the sustained influence of diverse leadership styles on organizational success, particularly within academic contexts. Such studies hold the promise of offering illuminating insights into the temporal robustness of these leadership styles and their correlation with enhanced organizational performance and innovation over time.

Simultaneously, an exploration into the role of organizational culture in either perpetuating or dismantling gender stereotypes within leadership structures is of paramount importance. This line of inquiry necessitates an in-depth examination of the cultural underpinnings that either foster an environment of gender inclusivity or, conversely, reinforce gendered norms and expectations within leadership practices. By critically analyzing the cultural dimensions that influence leadership perceptions and practices, researchers can identify transformative strategies that promote a more equitable and inclusive leadership landscape. In doing so, this comprehensive research endeavor not only contributes to a deeper understanding of the intricate relationship between gender, leadership, and organizational culture but also propels forward the development of actionable strategies aimed at fostering leadership environments that transcend gender biases, thereby paving the way for a more inclusive and equitable leadership paradigm across academic and organizational settings.

# 5.3.2 Enhancing Gender Equality in Leadership

Advancing gender equality within leadership contexts necessitates a strategic and holistic approach, underpinned by the development and implementation of targeted mentorship and sponsorship programs. Such initiatives should be specifically tailored to support women and underrepresented genders, guiding them through the complexities of the leadership pipeline while providing essential networks, resources, and advocacy. This is imperative for dismantling systemic barriers and fostering equitable growth and representation within leadership echelons.

Simultaneously, instituting policy changes is critical for ensuring equal opportunities across all leadership roles. This includes establishing transparent selection processes and criteria that not only mitigate unconscious biases but also acknowledge and value a diverse range of leadership competencies beyond conventional paradigms. Such policy reforms are pivotal in creating a level playing field, thereby enabling individuals from varied backgrounds

to contribute distinct perspectives and skills, enriching the leadership landscape.

Moreover, cultivating a culture of inclusivity within organizations is essential for recognizing and valuing diverse leadership styles, which in turn, contributes to a more dynamic, innovative, and effective leadership environment. This entails creating spaces where differences are not just tolerated but celebrated, where diverse voices are heard and incorporated into decision-making processes, and where leadership is redefined to encompass a spectrum of approaches and qualities. By fostering such an environment, organizations can enhance their adaptability, resilience, and overall performance, paving the way for a leadership paradigm that is not only more inclusive but also more reflective of the diverse societies in which they operate.

#### REFERENCE

- 1. Bass, B. M. (1985). Leadership and performance beyond expectations. Free Press.
- 2. Burns, J. M. (1978). Leadership. Harper & Row.
- 3. Eagly, A. H. (1987). Sex differences in social behavior: A social-role interpretation. Lawrence Erlbaum Associates, Inc.
- 4. Eagly, A. H., & Karau, S. J. (2002). Role congruity theory of prejudice toward female leaders. Psychological Review, 109(3), 573-598.
- Eagly, A. H., Johannesen-Schmidt, M. C., & van Engen, M. L. (2003). Transformational, transactional, and laissez-faire leadership styles: A meta-analysis comparing women and men. Psychological Bulletin, 129(4), 569-591.
- 6. Johnson, S. K., Murphy, S. E., Zewdie, S., & Reichard, R. J. (2008). The strong, sensitive type: Effects of gender stereotypes and leadership prototypes on the evaluation of male and female leaders. Organizational Behavior and Human Decision Processes, 106(1), 39-60.
- 7. Lowe, K. B., Kroeck, K. G., & Sivasubramaniam, N. (1996). Effectiveness correlates of transformational and transactional leadership: A meta-analytic review of the MLQ literature. Leadership Quarterly, 7(3), 385-425.
- 8. European Institute for Gender Equality (EIGE). (2020). Gender Equality in Leadership Positions. European Institute for Gender Equality. <a href="https://eige.europa.eu">https://eige.europa.eu</a>
- 9. World Economic Forum. (2020). Global Gender Gap Report 2020. World Economic Forum. <a href="https://www.weforum.org/reports/gender-gap-2020-report-100-years-pay-equality">https://www.weforum.org/reports/gender-gap-2020-report-100-years-pay-equality</a>
- 10. McKinsey & Company. (2019). Women in the Workplace 2019. McKinsey & Company. https://www.mckinsey.com/featured-insights/gender-equality/women-in-the-workplace-2019